



www.reatilegaz.co.za

In 2006, Reatile Gaz (Pty) Limited was founded as a division of Reatile Energy and from this small beginning, Reatile Gaz has grown dramatically with highlights being the purchase of the Liquefied Petroleum Gas (LPG) business of Air Products in 2007 and the acquisition of Engen's LPG business in 2010. In January 2010, Reatile Gaz opened the Germiston LPG Depot within the same year Reatile Energy purchased 25 percent of Egoli gas, enabling the group to find further synergies in terms of the business going forward, with future expansion opportunities being explored in other major industrial hubs nationally. The company's vision is to be the preferred supplier of LPG, related products and services within the SADC Region. Reatile Gaz's mission is to achieve agreed returns on investments, consistency over a five year period by: targeting selected markets and customers, organic growth through customer retention, mergers and acquisitions, smart alliances, offering innovative customer solutions without compromising HSEQ standards and core values.

Reatile Gaz's only business is LPG and every focus is directed at that business without the dilution of attention to other petroleum products and Reatile are thus able to offer individual attention to the needs of the customer. Reatile's entry in the market introduces healthy competition, transformation and expertise in the petroleum industry. In addition to the above, Reatile Gaz has acquired cylinder-filling plants in Germiston and Blackheath Cape Town in order to service all packed LPG requirements to customers within the specific regions, with expansion plans in Chamdor Johannesburg.

COMPANY INFORMATION

STATISTICS/ DEMOGRAPHICS/ HISTORY

Year founded: 2006 as a division of Reatile Energy
Founding members: Simphiwe Mehloakulu, Leven Moodley and Sizwe Hopa
Employees: 34
Branches: Gauteng (Head Office), Cape Town (Blackheath)

BUSINESS & FINANCE

Holding company: Reatile Group

NATURE OF BUSINESS

Description of activity: Suppliers of liquefied Petroleum Gas (LPG) in Bulk & Cylinders
Products/services offered: Reatile Gaz is a supplier of LPG. Reatile Gaz has access through supply contracts to major refineries in South Africa allowing the company to service customers in all areas of South Africa in Bulk; the company ensure that the efficient management of cylinders and equipment leads to stability and availability in the market place
Export activity: Supply offered to neighbouring countries
CSI initiatives: United Cérébral Palsy Association, Mariam Makeba Home for girls, S.A Medical and Education Foundation

EMPOWERMENT STATUS

Black Empowerment Level:
 shareholding: **55%** / PDSA on board of directors: **80%** / Staff PDSA: **70%** / Female staff: **60%**

Empowerment rating

BEE contribution **level 4 Contributor** - VeriCom

FAST FACTS

1. Established its own brand in the market place
2. Purchased the Liquefied Petroleum Gas business of Air Products and acquisition of Engen's LPG business
3. **Depot:** Knights Germiston, Blackheath Cape Town and upcoming depot in Chamdor
4. **Vision:** to be the preferred supplier of LPG, related products and services within the SADC Region.
5. People are our best assets

SIMPHIWE MEHLOAKULU

CHAIRMAN OF BOARD



CONTACT INFORMATION

Chairman of Board: Simphiwe Mehloakulu
General Manager: Roger Rudd
Commercial Manager: Andy Gouws
Financial Manager: Morne Pienaar
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